# Colorado Springs Urban Renewal Authority <br> University Village Project <br> Series 2008 Refunding Analysis 

February 24, 2016

## Current Bond Terms:

- 2008A Senior Bonds
- \$42,050,000 outstanding par as of 12/1/15
- 7\% Interest Rate
- Callable 12/1/17 at par plus accrued and past due interest
- Structured principal and interest schedule based on revenue expectations in 2008
- Failure to pay principal and interest when due is an Event of Default
- Existing debt plan shows these pay by maturity and get out of default in 2021
- 2008B Subordinate Bonds
- $\quad \$ 9,666,000$ outstanding par and past due interest
- 7.5\% Interest Rate
- Callable 12/1/17 at 102\% of par plus accrued and past due interest
- Structured principal and interest schedule based on revenue expectations in 2008
- Failure to pay principal and interest when due is an Event of Default
- Existing debt plan shows these pay in 2029 and stay in default until that point.
- 2008 UCCS Sub Note
- $\mathbf{-} 3,400,000$ outstanding par and \$1,400,000 back interest
- $4.5 \%$ Interest Rate
- Callable anytime
- Maturity recently extended
- Existing debt plan shows payoff in 2030
- Pays in 2030 with $\$ 2 \mathrm{M}$ of surplus cashflow


## Goals:

- Cure current default and make future defaults unlikely
- Fund Authority operations from annual revenues and from refunding proceeds
- Repay all outstanding obligations before the end of the TIF period
- Shorten the TIF clock after all debt is repaid


## Potential Refunding Structures:

- Series 2016 Bond refunding
- 2016A Senior Bonds ~ \$58M par
- 1.2x projected coverage
- 4.75\% Interest rate estimated
- Structured debt schedule
- Failure to pay principal and interest on schedule will not be an Event of Default
- Assuming surplus revs are applied to pay seniors after subs are fully paid, they show full payment in 2029
- 2016B Subordinate Bonds ~ \$4M par
- 6.75\% Interest rate estimated
- Cashflow bond that pays from avail rev only, projected to pay off in 2022
- No default for failure to pay
- UCCS Note
- Projected payments starting in 2029, pays in full with $\$ 2 \mathrm{M}$ of surplus cashflow in 2030
- Series 2016 Loan refunding
- 2016A Loan - \$52M par
- Accelerates from $100 \%$ of revenue that would have otherwise gone to 2008A, projected payoff in 2028
- Balloon maturity in 2026 of $\sim \$ 18 \mathrm{M}$ remaining par
- $3.71 \%$ swap to 2030 w costless termination at 2026 maturity if needed.
- Structured debt schedule
- Failure to pay principal and interest on schedule will be a "rate increase event"
- 2016B Subordinate Bonds - \$9.2M par
- 7.75\% Interest rate estimated (higher based on senior refi risk, longer expected repayment and lower coverage)
- Cashflow bond that pays from avail rev only, projected to pay off in 2026
- No default for failure to pay
- UCCS Note
- Projected payments starting in 2029, pays in full with $\$ 8 \mathrm{M}$ of surplus cashflow in 2030
- Other Considerations:
- Refunding before December 2017 will incur expense of negative arbitrage ( $\sim 2.8 \mathrm{M}$ )
- Rates are currently below historic averages
- Potential HB 1348 implications
- Property tax administrator changes
- Projected impacts based on model assumptions:
- $2 \%$ biennial reassessment on tax base
- 3\% annual sales tax growth
- 63.7 mills
- $2 \%$ sales tax
- \$50,000/year Authority deduction
- \$250,000 upfront Authority fee


## COLORADO SPRINGS URA - UNIVERSITY VILLAGE

Snr. Ser. 2016A NR Advance Refg of Snr. 2008A, 2030 final maturity, plus Sub. Ser. 2016B (cash flow) adv refg of Sub 2008B, plus UCCS Note
Snr. Ser. 2016A Accelerated to 2029 after Ser. 2016B Subs Payoff

|  | U.R.A.'s P | Assessed | alue \& Sales | year agreement) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| YEAR | U.R.A. Total Gross Assessed Value ${ }^{1}$ | $\begin{gathered} \text { Less } \\ \text { U.R.A. } \\ \text { Base A.V. } \end{gathered}$ |  | Total Estimated Retail Sales Revenue | Total Estimated Retail Sales Tax Revenue | $\begin{gathered} \text { Less } \\ \text { \$375,603 } \\ \text { Base } \\ \hline \end{gathered}$ | Annual Retail <br> Sales Tax Rev. Net Collections | Less CSURA <br> Oper'g Fee <br> of $\$ 50,000 / \mathrm{yr}$ |  | Ser. 2008A <br> Senior Bonds | Ser. 2008B Subord. Bonds | Senior Series 2016A Net Debt Service \$58,385,000 Par | $\begin{gathered} \text { Subordinate } \\ \text { Series 2016B } \\ \text { Net Debt } \\ \$ 4,235,077 \mathrm{Par} \\ \hline \end{gathered}$ | Total Refunding Debt Service | Potential UCCS Note Payments |
| 2007 | \$6,253,240 | \$5,923,450 | \$329,790 | \$17,450,000 | \$347,255 | \$0 | \$0 | \$0 | \$19,715 |  |  |  |  |  |  |
| 2008 | 7,621,280 | 6,215,540 | 1,405,740 | 17,450,000 | 347,255 | 0 | 0 | \$0 | 12,465 | \$0 | \$0 |  |  |  |  |
| 2009 | 7,621,280 | 6,215,540 | 1,405,740 | 42,182,205 | 839,426 | 375,603 | 463,823 | \$50,000 | 374,855 | 0 | 0 |  |  |  |  |
| 2010 | 6,632,238 | 1,813,418 | 4,818,820 | 120,846,905 | 2,404,853 | 375,603 | 2,029,250 | 50,000 | 1,072,370 | 3,289,425 | 130,860 |  |  |  |  |
| 2011 | 15,644,879 | 2,770,189 | 12,874,690 | 118,163,417 | 2,351,452 | 375,603 | 1,975,849 | 50,000 | 2,758,800 | 4,138,228 | 632,875 |  |  |  |  |
| 2012 | 19,283,720 | 5,181,210 | 14,102,510 | 140,544,975 | 2,796,845 | 375,603 | 2,421,242 | 50,000 | 3,184,053 | 4,276,947 | 712,625 |  |  |  |  |
| 2013 | 19,839,550 | 5,180,650 | 14,658,900 | 150,193,869 | 2,988,858 | 375,603 | 2,613,255 | 50,000 | 3,429,953 | 4,316,800 | 721,000 |  |  |  |  |
| 2014 | 21,517,500 | 5,197,510 | 16,319,990 | 179,087,387 | 3,563,839 | 375,603 | 3,188,236 | 50,000 | 4,116,996 | 4,092,900 | 727,875 |  |  |  |  |
| 2015 | 22,425,000 | 5,123,760 | 17,301,240 | 204,386,327 | 4,067,288 | 375,603 | 3,691,685 | 50,000 | 4,939,459 | 4,459,300 | [ defd as of 12215/14] |  |  |  |  |
| 2016 | 26,030,930 | 5,184,610 | 20,846,320 | 216,297,917 | 4,304,329 | 375,603 | 3,928,726 | 50,000 | 5,181,978 | 1,472,625 |  | \$2,882,674 | \$131,817 | \$3,014,491 | 0 |
| 2017 | 25,338,394 | 5,184,610 | 20,153,784 | 222,613,454 | 4,430,008 | 375,603 | 4,054,405 | 50,000 | 5,264,362 | [ refunded by Ser. '16] | [ refunded by Ser. '16] | 4,423,836 | 840,526 | \$5,264,362 | 0 |
| 2018 | 28,371,207 | 5,288,302 | 23,082,905 | 229,118,458 | 4,559,457 | 375,603 | 4,183,854 | 50,000 | 5,576,932 |  |  | 4,687,736 | 889,196 | 5,576,932 | 0 |
| 2019 | 28,371,207 | 5,288,302 | 23,082,905 | 235,818,612 | 4,692,790 | 375,603 | 4,317,187 | 50,000 | 5,710,265 |  |  | 4,796,073 | 914,192 | 5,710,265 | 0 |
| 2020 | 28,938,631 | 5,394,068 | 23,544,563 | 242,719,770 | 4,830,123 | 375,603 | 4,454,520 | 50,000 | 5,876,459 |  |  | 4,938,561 | 937,899 | 5,876,459 | 0 |
| 2021 | 28,938,631 | 5,394,068 | 23,544,563 | 249,827,963 | 4,971,576 | 375,603 | 4,595,973 | 50,000 | 6,017,912 |  |  | 5,053,898 | 964,014 | 6,017,912 | 0 |
| 2022 | 29,517,404 | 5,501,950 | 24,015,454 | 257,149,402 | 5,117,273 | 375,603 | 4,741,670 | 50,000 | 6,193,048 |  |  | 5,454,686 | 737,290 | 6,191,975 | 1,072 |
| 2023 | 29,517,404 | 5,501,950 | 24,015,454 | 264,690,484 | 5,267,341 | 375,603 | 4,891,738 | 50,000 | 6,343,115 |  |  | 6,341,461 | 0 | 6,341,461 | 1,655 |
| 2024 | 30,107,752 | 5,611,989 | 24,495,764 | 272,457,799 | 5,421,910 | 375,603 | 5,046,307 | 50,000 | 6,527,712 |  |  | 6,523,648 | 0 | 6,523,648 | 4,064 |
| 2025 | 30,107,752 | 5,611,989 | 24,495,764 | 280,458,133 | 5,581,117 | 375,603 | 5,205,514 | 50,000 | 6,686,919 |  |  | 6,684,298 | 0 | 6,684,298 | 2,621 |
| 2026 | 30,709,907 | 5,724,228 | 24,985,679 | 288,698,477 | 5,745,100 | 375,603 | 5,369,497 | 50,000 | 6,881,530 |  |  | 6,878,586 | 0 | 6,878,586 | 2,944 |
| 2027 | 30,709,907 | 5,724,228 | 24,985,679 | 297,186,031 | 5,914,002 | 375,603 | 5,538,399 | 50,000 | 7,050,432 |  |  | 7,047,586 | 0 | 7,047,586 | 2,847 |
| 2028 | 31,324,105 | 5,838,713 | 25,485,392 | 305,928,212 | 6,087,971 | 375,603 | 5,712,368 | 50,000 | 7,255,642 |  |  | 7,254,336 | 0 | 7,254,336 | 1,307 |
| 2029 | 31,324,105 | 5,838,713 | 25,485,392 | 314,932,658 | 6,267,160 | 375,603 | 5,891,557 | 50,000 | 7,434,831 |  |  | 3,958,606 | 0 | 3,958,606 | 3,476,225 |
| 2030 | 31,950,587 | 5,955,487 | 25,995,100 | 324,207,238 | 6,451,724 | 375,603 | 6,076,121 | 50,000 | 7,651,260 |  |  | 0 | 0 | 0 | 5,649,583 |
|  |  |  |  |  | 99,348,953 |  | 90,391,177 | 1,100,000 | 115,561,063 | 26,046,225 | 2,925,235 | 76,925,981 | 5,414,933 | 82,340,914 | 9,142,318 |
| [1] Includes projected additions of 20 K SF Retail in 2015, Auto Dealership in 2015, and Hospital in 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2030 Note Balance: <br> \$0 <br> (incl. accr'd int.) |

## CSURA North Nevada -- University Village

Non-Rated Bond Refinancing Structure


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## COLORADO SPRINGS URA - UNIVERSITY VILLAGE

Snr. Ser. 2016 TFL (with swapped rate) Advance Refg of Snr. 2008A and Sub 2008B, plus UCCS Note
Snr. Ser. 2016A Accelerated to 2028 after Ser. 2016B Subs Payoff

|  | U.R.A.'s Property Assessed Value \& Sales Taxes (25-year agreement) |  |  |  |  |  |  |  |  | Bond Debt Service Payments |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| year | U.R.A. Total Gross Assessed Value ${ }^{1}$ | Less <br> U.R.A. Base A.V. | U.R.A. Total Net Assessed <br> Value | $\begin{gathered} \text { Total Estimated } \\ \text { Retail Sales } \\ \text { Revenue } \\ \hline \end{gathered}$ | Total Estimated Retail Sales Tax Revenue | $\begin{gathered} \text { Less } \\ \text { S375,603 } \\ \text { Base } \end{gathered}$ | Annual Retail Sales Tax Rev. Net Collections | Less CsURA <br> Oper'g Fee <br> of $\$ 50,000 / \mathrm{yr}$ |  | Ser. 2008A Senior Bonds | Ser. 2008B Subord. Bonds | Senior Series 2016A Net Debt Service \$51,865,000 Par | Subordinate <br> Series 2016B <br> Net Debt <br> \$9,276,246 Par | Total Refunding Debt Service | Potential UCCS Note Payments |
| 2007 | \$6,253,240 | \$5,923,450 | \$329,790 | \$17,450,000 | \$347,255 | \$0 | \$0 | \$0 | \$19,715 |  |  |  |  |  |  |
| 2008 | 7,621,280 | 6,215,540 | 1,405,740 | 17,450,000 | 347,255 | 0 | 0 | \$0 | 12,465 | \$0 | \$0 |  |  |  |  |
| 2009 | 7,621,280 | 6,215,540 | 1,405,740 | 42,182,205 | 839,426 | 375,603 | 463,823 | \$50,000 | 374,855 | 0 | 0 |  |  |  |  |
| 2010 | 6,632,238 | 1,813,418 | 4,818,820 | 120,846,905 | 2,404,853 | 375,603 | 2,029,250 | 50,000 | 1,072,370 | 3,289,425 | 130,860 |  |  |  |  |
| 2011 | 15,644,879 | 2,770,189 | 12,874,690 | 118,163,417 | 2,351,452 | 375,603 | 1,975,849 | 50,000 | 2,758,800 | 4,138,228 | 632,875 |  |  |  |  |
| 2012 | 19,283,720 | 5,181,210 | 14,102,510 | 140,544,975 | 2,796,845 | 375,603 | 2,421,242 | 50,000 | 3,184,053 | 4,276,947 | 712,625 |  |  |  |  |
| 2013 | 19,839,550 | 5,180,650 | 14,658,900 | 150,193,869 | 2,988,858 | 375,603 | 2,613,255 | 50,000 | 3,429,953 | 4,316,800 | 721,000 |  |  |  |  |
| 2014 | 21,517,500 | 5,197,510 | 16,319,990 | 179,087,387 | 3,563,839 | 375,603 | 3,188,236 | 50,000 | 4,116,996 | 4,092,900 | 727,875 |  |  |  |  |
| 2015 | 22,425,000 | 5,123,760 | 17,301,240 | 204,386,327 | 4,067,288 | 375,603 | 3,691,685 | 50,000 | 4,939,459 | 4,459,300 | [ defd as of 12/15/14] |  |  |  |  |
| 2016 | 26,030,930 | 5,184,610 | 20,846,320 | 216,297,917 | 4,304,329 | 375,603 | 3,928,726 | 50,000 | 5,181,978 | 1,472,625 | [ refunded by Ser. '16] | \$3,038,746 | \$670,607 | \$3,709,353 | 0 |
| 2017 | 25,338,394 | 5,184,610 | 20,153,784 | 222,613,454 | 4,430,008 | 375,603 | 4,054,405 | 50,000 | 5,264,362 | [ refunded by Ser. 16 ] |  | 4,555,324 | 709,038 | \$5,264,362 | 0 |
| 2018 | 28,371,207 | 5,288,302 | 23,082,905 | 229,118,458 | 4,559,457 | 375,603 | 4,183,854 | 50,000 | 5,576,932 |  |  | 4,609,597 | 967,335 | 5,576,932 | 0 |
| 2019 | 28,371,207 | 5,288,302 | 23,082,905 | 235,818,612 | 4,692,790 | 375,603 | 4,317,187 | 50,000 | 5,710,265 |  |  | 4,648,120 | 1,062,145 | 5,710,265 | 0 |
| 2020 | 28,938,631 | 5,394,068 | 23,544,563 | 242,719,770 | 4,830,123 | 375,603 | 4,454,520 | 50,000 | 5,876,459 |  |  | 4,706,264 | 1,170,196 | 5,876,459 | 0 |
| 2021 | 28,938,631 | 5,394,068 | 23,544,563 | 249,827,963 | 4,971,576 | 375,603 | 4,595,973 | 50,000 | 6,017,912 |  |  | 4,753,100 | 1,264,812 | 6,017,912 | 0 |
| 2022 | 29,517,404 | 5,501,950 | 24,015,454 | 257,149,402 | 5,117,273 | 375,603 | 4,741,670 | 50,000 | 6,193,048 |  |  | 4,808,815 | 1,384,233 | 6,193,048 | 0 |
| 2023 | 29,517,404 | 5,501,950 | 24,015,454 | 264,690,484 | 5,267,341 | 375,603 | 4,891,738 | 50,000 | 6,343,115 |  |  | 4,852,852 | 1,490,263 | 6,343,115 | 0 |
| 2024 | 30,107,752 | 5,611,989 | 24,495,764 | 272,457,799 | 5,421,910 | 375,603 | 5,046,307 | 50,000 | 6,527,712 |  |  | 4,905,397 | 1,622,316 | 6,527,712 | 0 |
| 2025 | 30,107,752 | 5,611,989 | 24,495,764 | 280,458,133 | 5,581,117 | 375,603 | 5,205,514 | 50,000 | 6,686,919 |  |  | 3,615,892 | 3,071,027 | 6,686,919 | 0 |
| 2026 | 30,709,907 | 5,724,228 | 24,985,679 | 288,698,477 | 5,745,100 | 375,603 | 5,369,497 | 50,000 | 6,881,530 |  |  | 6,593,867 | 284,059 | 6,877,926 | 3,603 |
| 2027 | 30,709,907 | 5,724,228 | 24,985,679 | 297,186,031 | 5,914,002 | 375,603 | 5,538,399 | 50,000 | 7,050,432 |  |  | 7,047,574 | 0 | 7,047,574 | 2,858 |
| 2028 | 31,324,105 | 5,838,713 | 25,485,392 | 305,928,212 | 6,087,971 | 375,603 | 5,712,368 | 50,000 | 7,255,642 |  |  | 5,396,424 | 0 | 5,396,424 | 1,859,218 |
| 2029 | 31,324,105 | 5,838,713 | 25,485,392 | 314,932,658 | $6,267,160$ | 375,603 | 5,891,557 | 50,000 | 7,434,831 |  |  | 0 | 0 | 0 | 6,950,402 |
| 2030 | 31,950,587 | 5,955,487 | 25,995,100 | 324,207,238 | 6,451,724 | 375,603 | 6,076,121 | 50,000 | 7,651,260 |  |  | 0 | 0 | 0 |  |
|  |  |  |  |  | $99,348,953$ |  | $90,391,177$ | 1,100,000 | $\underline{\text { 115,561,063 }}$ | 26,046,225 | $\overline{2,925,235}$ | $\overline{63,531,970}$ | 13,696,030 | $77,228,000$ | 8,816,082 |
|  | [1] Includes projected additions of 20K SF Retail in 2015, Auto Dealership in 2015, and Hospital in 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  | 2030 Note Balance: <br> so (incl. accr'd int.) |

## CSURA North Nevada -- University Village

TFL Swap Refinancing Structure


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